ENTERPRISE AND OTHER FUNDS

D.C. Lottery and Charitable Games Board (DC0)

The mission of the DC Lottery and Charitable Games Board is to generate revenues for the General Fund and regulate charitable games to support programs and services for the residents of the District of Columbia.

| Agency Director | Anthony Cooper |
|---|----------------|
| Proposed Operating Budget (\$ in thousands) | \$223,200 |

Fast Facts

- The proposed FY 2001 operating budget is \$223,200,000, decrease of \$11,200,000 from the FY 2000 budget.
- There are 100 full-time equivalents (FTEs) supported by this budget.
- During FY 2001, the agency plans to introduce a new lottery game and enhance existing online games to increase sales and the revenue transfer to the General Fund.
- Increase the diversity of agent/retailer base.
- Adapt governance structure to be more competitive within the lottery industry.

FY 2001 Proposed Budget by Control Center

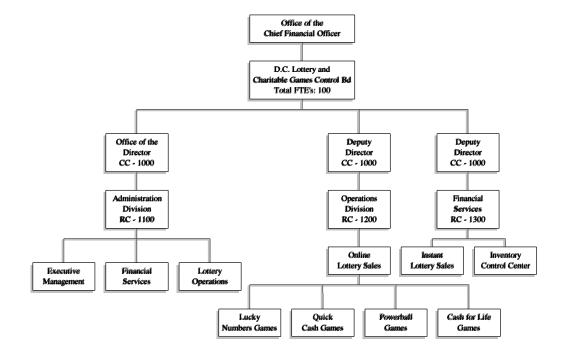
The basic unit of budgetary and financial control in the District's financial management system is a control center. D.C. Lottery and Charitable Control Board is comprised of three control centers that serve as the major components of the agency's budget.

| (Dollars in Thousands) | |
|--|-------------------------------|
| D.C. Lottery and Charitable Games Board | |
| Control Center | Proposed FY 2001 Budget |
| 000 ADMINISTRATION | 9,100 |
| 000 INSTANT SALES | 31,156 |
| 000 ON-LINE SALES | 182,944 |
| C0 D.C. Lottery and Charitable Games Board | 223,200 |

Agency Overview and Organization

The D.C. Lottery achieves its mission by maximizing lottery sales and profits by administering legalized lotteries and online numbers games, and protecting the public against fraud and deception through effective management and regulation of lottery and charitable gaming activities in the District of Columbia through 3 control centers:

- The Administration Division provides the management and operating structure for all business and regulatory activities through the Executive Management, Lottery Operations, and Financial Services cost centers.
- The Instant Lottery Sales Division encompasses the development, design, distribution, and accounting for instant "scratch off" tickets transactions.
- The Online Numbers Sales Division represents the development and implementation of new games as well as administering, enhancing, and monitoring the sales activities of existing games.



FY 2001 Proposed Operating Budget

The D.C. Lottery and Charitable Games Board Operating Budget is composed of two categories: (1) Personal Services (PS), and (2) Non-personal Services (NPS).

Within the PS budget category are several object classes of expenditure such as regular pay, other pay, additional gross pay, and fringe benefits. Within the NPS budget category are several object classes of expenditure such as supplies and materials, utilities, communications, rent, other services and charges, contractual services, subsidies and transfers, equipment and equipment rental, and debt service.

Authorized spending levels present the dollars and related full-time equivalents (FTE) by revenue type. Revenue types include Other sources.

| FY 2001 Proposed O | perat | ing B | udge | t | | | | |
|--|----------|-------------------|------|-------------------|------|------------------|------|---------|
| (Dollars in Thousands) D.C. Lottery and Charitable Games Bo | - ord | | | | | | | |
| Object Class | FY | ′ 1999 audited | | Budget FY 2000 | | oposed Y 2001 | | ariance |
| Regular Pay -Cont. Full Time | | 3,943 | | 4,657 | | 5,034 | | 377 |
| Regular Pay - Other | | 104 | | 46 | | 99 | | 53 |
| Additional Gross Pay | | 139 | | 93 | | 149 | | 56 |
| Fringe Benefits | | 634 | | 767 | | 821 | | 54 |
| Subtotal for: Personal Services (PS) | | 4,819 | | 5,563 | | 6,104 | | 541 |
| Supplies and Materials | | 60 | | 118 | | 130 | | 12 |
| Utilities | | 0 | | 40 | | 0 | | -40 |
| Telephone, Telegraph, Telegram | | 433 | | 834 | | 1,235 | | 401 |
| Rentals - Land and Structures | | 1,272 | | 1,475 | | 1,475 | | 0 |
| Other Services and Charges | | 13,711 | | 16,800 | | 13,780 | | -3,020 |
| Contractual Services - Other | | 3,047 | | 3,876 | | 4,055 | | 179 |
| Subsidies and Transfers | | 185,853 | | 204,932 | | 195,475 | | -9,457 |
| Equipment and Equipment Rental | | 330 | | 762 | | 946 | | 184 |
| Subtotal for: Nonpersonal Services (NPS) | | 204,705 | | 228,837 | | 217,096 | | -11,741 |
| Total Expenditures: | | 209,525 | | 234,400 | | 223,200 | | -11,200 |
| Authorized Spending Levels by Revenue Type: | FTEs | Dollars | FTEs | Dollars | FTEs | Dollars | FTEs | Dollars |
| Local | 1 | 70 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 88 | 209,455 | 100 | 234,400 | 100 | 223,200 | 0 | -11,200 |
| Total: | 89 | 209,525 | 100 | 234,400 | 100 | 223,200 | 0 | -11,200 |

Agency Funding Summary

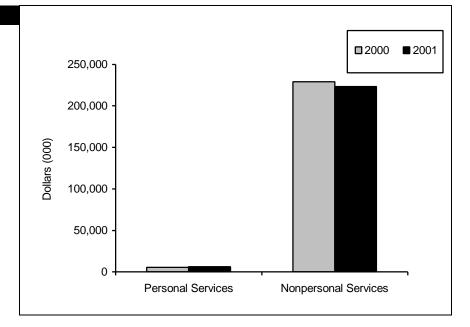
The proposed FY 2001 operating budget *for all funding sources* is \$223,200,000, a decrease of \$11,200,000 or (4.8) percent, from the FY 2000 budget. There are 100 FTEs supported by this budget. The D.C. Lottery and Charitable Games Board receives funding from other sources.

• Other. The proposed *other* budget is \$223,200,000, a decrease of \$11,200,000 from the FY 2000 budget. Of this decrease, \$540,570 is an increase in personal services, and \$11,740,570 is a decrease in nonpersonal services. There are 100 FTEs supported by other sources.

Figure 1 FY 2001 Proposed Budget Includes an Increase for PS and a Decrease in NPS

Personal Services increased by 9.7 percent, from \$5.6 million in the FY 2000 to \$6.1 million, in FY 2001.

Nonpersonal services decreased by 2.4 percent, from \$228.8 million to \$217.1 million, due to lesser than anticipated forecast of lottery sales.



Occupational Classification Codes

Occupational Classification Codes (OCC) are used by federal agencies like the Bureau of Labor and Census Bureau, as a way of classifying workers into eight major occupational categories for the purpose of collecting, calculating, or disseminating data. The DC Lottery and Charitable Games Board workforce is divided among six occupational classification codes.

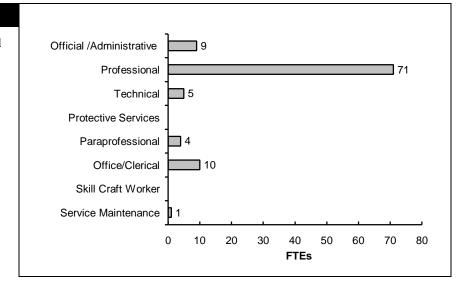
Agency FTEs by Occupational Classification Code

| OC Code | FTEs in FY 2001 |
|--------------------------|-----------------|
| Official /Administrative | 9 |
| Professional | 71 |
| Technical | 5 |
| Protective Services | 0 |
| Paraprofessional | 4 |
| Office/Clerical | 10 |
| Skill Craft Worker | 0 |
| Service Maintenance | 1 |
| Total | 100 |

FTE Analysis

Agency FTEs by Occupational Classification Code

The DC Lottery is an enterprise agency. Of the total FTEs, 71.0 percent are Professional. Another 10.0 percent are Office/Clerical employees.



Control Center Summaries

1000 Administration

| (Dollars in Thousands) | | | |
|--|---------|----------|----------|
| D.C. Lottery and Charitable Games Board | Budget | Proposed | |
| Object Class | FY 2000 | FY 2001 | Variance |
| Regular Pay -Cont. Full Time | 4,657 | 5,034 | 377 |
| Regular Pay - Other | 46 | 99 | 53 |
| Additional Gross Pay | 93 | 149 | 56 |
| Fringe Benefits | 767 | 821 | 54 |
| Subtotal for: Personal Services (PS) | 5,563 | 6,104 | 541 |
| Supplies and Materials | 118 | 85 | -33 |
| Utilities | 40 | 0 | -40 |
| Telephone, Telegraph, Telegram | 245 | 285 | 40 |
| Rentals - Land and Structures | 1,300 | 1,300 | C |
| Other Services and Charges | 496 | 520 | 24 |
| Contractual Services - Other | 521 | 500 | -21 |
| Equipment and Equipment Rental | 67 | 306 | 239 |
| Subtotal for: Nonpersonal Services (NPS) | 2,787 | 2,996 | 209 |
| Total Expenditures: | 8,350 | 9,100 | 750 |
| Authorized Spending Levels | | | |
| by Revenue Type: | Dollars | Dollars | Dollars |
| Other | 8,350 | 9,100 | 750 |
| Total: | 8,350 | 9,100 | 750 |

1000 Administration

| ΑI | OMINISTRATION | | |
|------|--|-----------------------------|-------------------------------|
| (Do | ollars in Thousands) | | |
| | . Lottery and Charitable Games Board gram | Proposed FY 2001 FTEs | Proposed FY 2001 Budget |
| 1100 | ADMINISTRATION | 24 | 2,604 |
| 1200 | LOTTERY OPERATIONS | 54 | 3,744 |
| 1300 | FINANCIAL SERVICES | 22 | 2,752 |
| 1000 | ADMINISTRATION | 100 | 9,100 |
| Tota | al by Revenue Type: | | |
| 1000 | ADMINISTRATION | Other 100 | 9,100 |
| 1000 | ADMINISTRATION | Total 100 | 9,100 |

Program Overview

The Administration Division provides the management and operating structure for all business and regulatory activities through the Executive Management, Lottery Operations, and Financial Services cost centers.

Proposed Budget Summary

The proposed FY 2001 budget for Administration totals \$9,100,000, an increase of \$750,000 over the FY 2000 budget. There are 100 FTEs supported by this control center.

Other. The proposed *other* budget is \$9,100,000 an increase of \$750,000 over the FY 2000 budget. Of this increase, \$541,000 is in personal services, and \$209,000 is in nonpersonal services. There are 100 FTEs supported by other sources.

2000 Instant Games

| FY 2001 Proposed Operating Bu | udget (Cont | rol Center |) |
|--|-------------------|---------------------|----------|
| INSTANT SALES | 8 \ | <i>'</i> | |
| (Dollars in Thousands) | | | |
| D.C. Lottery and Charitable Games Board | | | |
| Object Class | Budget FY 2000 | Proposed FY 2001 | Variance |
| Telephone, Telegraph, Telegram | 104 | 140 | 36 |
| Other Services and Charges | 1,720 | 1,435 | -285 |
| Contractual Services - Other | 2,045 | 1,775 | -270 |
| Subsidies and Transfers | 34,685 | 27,806 | -6,879 |
| Subtotal for: Nonpersonal Services (NPS) | 38,554 | 31,156 | -7,398 |
| Total Expenditures: | 38,554 | 31,156 | -7,398 |
| Authorized Spending Levels | | | |
| by Revenue Type: | Dollars | Dollars | Dollars |
| Other | 38,554 | 31,156 | -7,398 |
| Total: | 38,554 | 31,156 | -7,398 |

2000 Instant Games

| INSTANT SALES | | |
|--|-----------------------------|-------------------------------|
| (Dollars in Thousands) | | |
| D.C. Lottery and Charitable Games Board Program | Proposed FY 2001 FTEs | Proposed FY 2001 Budget |
| 2100 INSTANT GAMES | 0 | 31,156 |
| 2000 INSTANT SALES | 0 | 31,156 |
| Total by Revenue Type: | | |
| 000 INSTANT SALES | Other 0 | 31,156 |
| 000 INSTANT SALES | Total 0 | 31,156 |

Program Overview

The Instant Lottery Sales Division encompasses the development, design, distribution, and accounting for instant "scratch off" tickets transactions.

Proposed Budget Summary

The proposed FY 2001 budget for Instant Games totals \$31,156,000, a decrease of \$7,398,000 from the FY 2000.

• Other. The proposed *other* budget is \$31,156,000, a decrease of \$7,398,000 from the FY 2000. The entire decrease is in nonpersonal services. The decrease is due to lesser than expected forecast of lottery sales.

Page I-22

3000 On-Line Games

| FY 2001 Proposed Operating B | Budget (Cont | rol Center |) |
|--|-------------------|---------------------|----------|
| ON-LINE SALES | 0.0.800 (0.0==0. | - 0- 0000-, | , |
| (Dollars in Thousands) D.C. Lottery and Charitable Games Board | | | |
| Object Class | Budget FY 2000 | Proposed FY 2001 | Variance |
| Supplies and Materials | 0 | 45 | 45 |
| Telephone, Telegraph, Telegram | 485 | 810 | 325 |
| Rentals - Land and Structures | 175 | 175 | C |
| Other Services and Charges | 14,584 | 11,825 | -2,759 |
| Contractual Services - Other | 1,310 | 1,780 | 470 |
| Subsidies and Transfers | 170,247 | 167,669 | -2,577 |
| Equipment and Equipment Rental | 695 | 640 | -55 |
| Subtotal for: Nonpersonal Services (NPS) | 187,496 | 182,944 | -4,552 |
| Total Expenditures: | 187,496 | 182,944 | -4,552 |
| Authorized Spending Levels | | | |
| by Revenue Type: | Dollars | Dollars | Dollars |
| Other | 187,496 | 182,944 | -4,552 |
| Total: | 187,496 | 182,944 | -4,552 |

3000 On-Line Games

| | N-LINE SALES ollars in Thousands) | | | |
|------|--------------------------------------|-----------------------------|-------------------------------|--|
| | . Lottery and Charitable Games Board | Proposed FY 2001 FTEs | Proposed FY 2001 Budget | |
| 3100 | LUCKY NUMBERS | 0 | 70,460 | |
| 3200 | QUICK CASH | 0 | 5,273 | |
| 3300 | DC FOUR | 0 | 62,311 | |
| 3400 | CASH 4 LIFE | 0 | 0 | |
| 3600 | POWERBALL | 0 | 29,718 | |
| 3700 | HOT FIVE | 0 | 5,081 | |
| 3800 | ALPHA GAME | 0 | 6,902 | |
| 9400 | INTEREST INCOME | 0 | 3,000 | |
| 9500 | ONLINE REIMBURSEMENTS | 0 | 25 | |
| 9800 | MISCELLANEOUS | 0 | 175 | |
| 3000 | ON-LINE SALES | 0 | 182,944 | |
| Tot | al by Revenue Type: | | | |
| 8000 | ON-LINE SALES | Other 0 | 182,944 | |
| 8000 | ON-LINE SALES | Total 0 | 182,944 | |

Program Overview

The Online Numbers Sales Division represents the development and implementation of new games as well as generating, administering, and monitoring the sales activities of existing games.

Proposed Budget Summary

The proposed FY 2001 budget for On-Line Games totals \$182,944,000, a decrease of \$4,552,000 from the FY 2000.

• Other. The proposed *other* budget is \$182,944,000, a decrease of \$4,552,000 from the FY 2000. The entire decrease is in nonpersonal services. The decrease is due to lesser than expected forecast of lottery sales.